



Innovative ideas & industrial experience paired with successful companies –  
We shape the future with our customers

## **Senior consultant (f/m/d) in the field of mechanical and plant engineering**

**Period of service:** immediately

**Location:** Austria

IMIG Austria is a member of the International Management and Innovation Group AG. IMIG is an internationally successful consulting company with headquarters in Germany and international branches in Europe, America, and Asia. We work strongly solution- and implementation-oriented and support our customers in the sustainable improvement of business processes – and this since 1998. We offer our customers tailor-made solutions customized to their specific requirements, which lead to an increase in their competitiveness. We support our employees in their personal development with the help of jointly coordinated career plans and targeted internal and external qualification measures.

### **Your new challenges:**

- You systematically pursue target customers and acquire new projects from existing and new customers
- You develop project approaches together with the team you lead to fully convince our customers
- You take full responsibility for projects! Analysis, planning and implementation of individual solutions together in the team to sustainably improve the performance of our customers
- You develop concepts tailored to the customer's requirements and convince them with your expertise and innovative ideas
- You create added value for the project and the customer with workshops and training sessions
- From top management to the shop floor - you act confidently with different hierarchies and cultures of a company
- Mechanical and plant engineering is your core industry, but this does not prevent you from being successfully involved in other industries
- You contribute your ideas to the team of the globally organised IMIG for the development of new consulting approaches and implement them until they are successfully applied

### **Your profile:**

- >8 years of consulting/professional experience in various project tasks or/and equivalent experience in a leading position in industry with a focus on mechanical and plant engineering
- Proof of successful acquisition of projects in the mechanical and plant engineering sector
- Very good knowledge in the design, implementation and optimisation of business processes
- Very good knowledge of optimisation in the area of product development/construction/engineering through the use of Lean and Agile methods, e.g. process mapping, frontloading, SCRUM, variant management, DFSS
- Know-how in the management of extensive projects

- Outstanding leadership skills, strong moderation, and presentation skills
- High level of commitment and flexibility
- Fluent English and German

**We offer you:**

- Challenging and multifaceted tasks
- Assuming responsibility in an international environment
- Attractive, performance-based remuneration
- Integration into a committed and competent team
- Projects at well-known companies
- Mobile work
- Smartphone & company car incl. private use (by agreement)

We look forward to receiving your meaningful application documents stating your earliest possible starting date and your salary expectations by e-mail to:

**IMIG**

Christian Pfingstl – EVP Machinery & Equipment

E-Mail: [karriere@imig.com](mailto:karriere@imig.com)