



Innovative ideas & industrial experience paired with successful companies –  
We shape the future with our customers

## **Senior consultant (f/m/d) in the field of machinery and equipment**

**Employment period:** immediately

**Location:** Shanghai, China

IMIG China is a member of the International Management and Innovation Group AG. IMIG is an internationally successful consulting company with headquarters in Germany and international branches in Asia, Europe, UK and America. We work with a strong focus on solutions and implementation and support our clients in the sustainable improvement of business processes - and have been doing so successfully since 1998.

We offer our customers tailor-made solutions that meet their specific requirements and lead to an increase in their competitiveness. We support our employees in their personal development with the help of jointly agreed career plans and targeted internal and external qualification measures.

### **Your new challenges:**

- You systematically pursue target customers and acquire new projects with existing and new customers
- You develop project approaches together with the team you lead to fully convince our customers
- You take full responsibility for projects! Analysis, planning and implementation of individual solutions together in the team to sustainably improve the performance of our customers
- You develop concepts tailored to the customer's requirements and convince them with your expertise and innovative ideas
- You create added value for the project and the client with workshops and training sessions
- From top management to the shop floor - you are able to deal confidently with the different hierarchies and cultures of a company
- Machinery and equipment is your core industry, but this does not prevent you from being successfully involved in other industries
- You contribute your ideas to the team of the globally organised IMIG for the development of new consulting approaches and implement them until they are successfully applied

### **Your profile:**

- >8 years of consulting/professional experience in different project tasks or/and equivalent experience in a leading position in the industry with a focus on machinery and equipment
- Proof of successful acquisition of projects in mechanical and plant engineering
- Very good knowledge in the design, implementation, and optimisation of business processes
- Very good knowledge of optimisation in the area of product development/design/engineering through the use of lean and engineering through the use of Lean and Agile methods, e.g., process mapping, frontloading, SCRUM, variant management, DFSS
- Know-how in the management of extensive projects

- Outstanding leadership skills, strong moderation, and presentation skills
- High level of commitment and flexibility

**We offer you:**

- Challenging and multifaceted tasks
- Assuming responsibility in an international environment
- An attractive, performance-based salary
- Integration into a committed and competent team
- Projects with well-known international companies
- Mobile working

We look forward to receiving your application documents, stating your earliest possible starting date and your salary expectations, by e-mail to:

**IMIG**

Christian Pfingstl – EVP Machinery & Equipment

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